

Hansen Technologies Ltd
Annual General Meeting



14 November 2007

Highlights

- Significant achievements in the last year, resulting in
 - Strong growth in profitability
 - Return to paying dividends
 - Enhanced cash reserves
- Upgraded performance for first half of new fiscal year
- Sale of NSW Outsourcing business
- Proposed capital return to shareholders
- Growth in international markets
- Pursuit of growth through acquisition

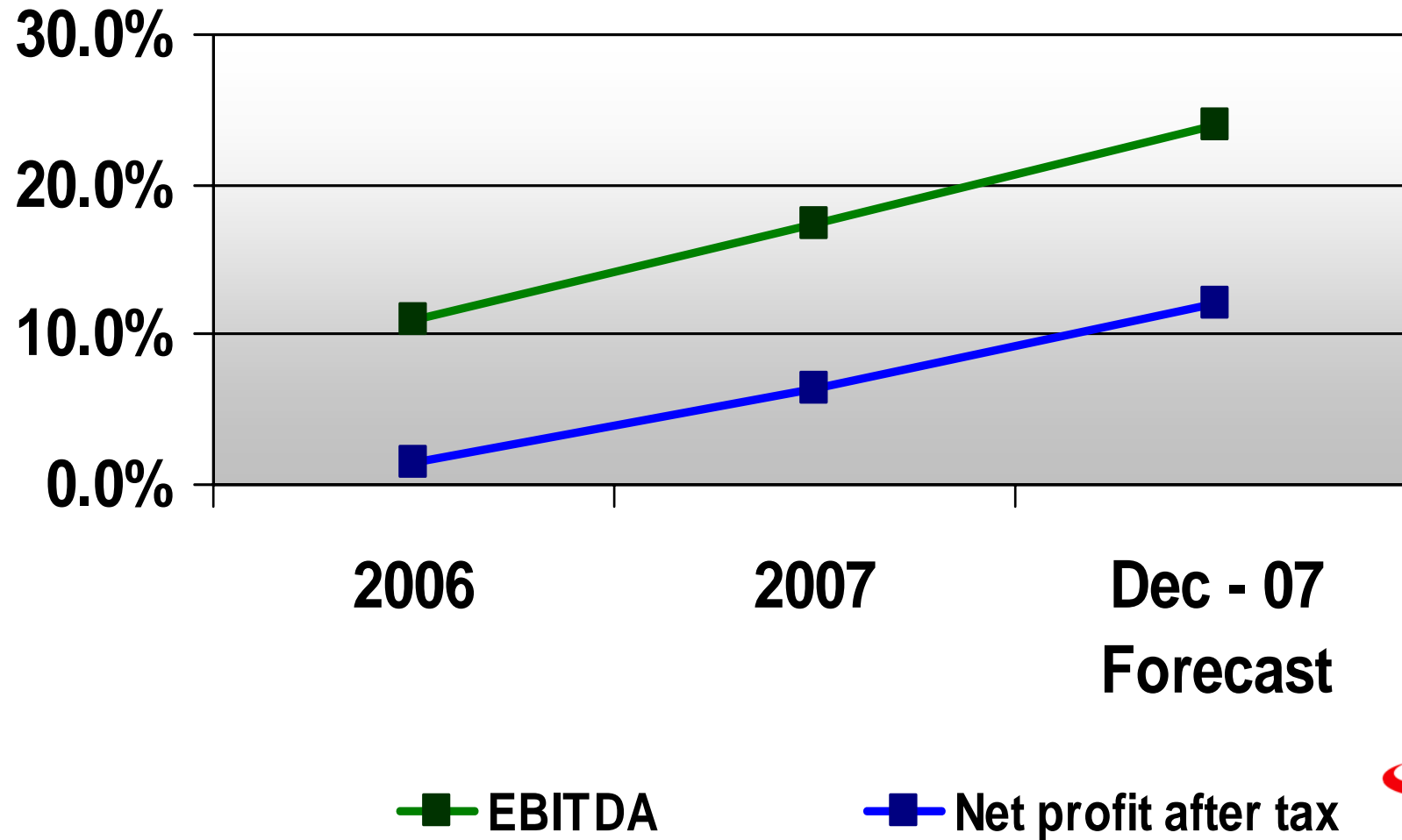
Our Direction

- Focusing on our core competency
 - Delivery of propriety software billing related solutions
 - With a full end to end solutions capability
 - Into the deregulating energy and converging telecommunication industries
 - In Australia, UK, Europe and Japan
- Exploring strategic growth

Results

- Strong improvement in Operating results
 - EBITDA
 - Up 63% to 8.9 million in 2007
 - Forecasting \$5 million for first half this year
 - After tax profit
 - Up 357% to \$3.3 million in 2007
 - Forecasting \$2.4 million for first half of this year, plus
 - An additional \$9.4 million from sale of Sydney business
- Stronger balance sheet
 - Increasing cash balance
 - Net tangible assets currently in excess of 18 cents per share

% of operating revenue



■ EBITDA

■ Net profit after tax

Sale of NSW Outsourcing business

- Complimentary but not core business
- Low margin, extremely competitive market
- Sale releases resources for alternative strategies
- Sold in August 2007
- Cash consideration of \$10.5 million
- \$9.4 million after tax profit

Payment of final dividend & capital return to shareholders

- 1 cent per share dividend paid in Oct 07
- Expect to make interim dividend payment in early 2008
- Vote on return of \$4.5 million to shareholders at today's meeting
 - Proposed payment date 10 December 2007

International markets

- Installed HUB solutions with Tier One customers in our target markets
- Major billing solutions provider in Australia
- UK/Europe
 - Significant growth potential
 - UK revenue has doubled
 - Strong reference site - spring board for future opportunities
- Well positioned in Japanese energy market
 - When deregulation accelerates – we will be ready to deliver
 - Not likely to be until fiscal 2009 and beyond

Product innovation & deregulation

- Energy
 - Deregulation is ongoing in Australia
 - Recent years it has been Western Australia and Queensland
 - NSW next major state to deregulate
 - UK and Europe
 - New billing solution required to improve operating efficiencies
 - Europe deregulating in coming years
- Telecommunications - continuation of product convergence and structural change

Strategic growth

- Increased financial strength and improved share price opens opportunities for;
 - Strategic repositioning in Australia
 - Acquisition opportunities in targeted markets
 - Movement into new geographies in Europe

Outlook

- The future for Hansen is bright
- Positioned in industries undergoing considerable change which we are well situated to support
- Have the proprietary products our targeted industries require
- Outstanding team of professionals working for us
- Cashed up and ready to grow both organically and strategically
- First 6 months forecast is encouraging start
- Looking to repeat the performance in the second half