

# ASX ANNOUNCEMENT



**28 August 2009**

## **Record Performance and 3 Cents per Share Final Dividend**

Hansen Technologies Limited (ASX: HSN) today announces confirmation of a record operating performance for the fiscal year ended 30 June 2009.

The Directors are also pleased to announce a 3 cent per share fully franked final dividend, bringing the total fully franked dividend for the year to 5 cents per share. The final dividend is scheduled for payment on 2<sup>nd</sup> October 2009 with the Record Date being Friday 18th September.

### **Highlights of the financial results for the year to 30 June 2009 in respect to continuing operations include:**

- **Operating Revenue of \$54.3 million, up 39%**
- **Earnings before interest, tax, depreciation and amortisation (EBITDA)**
  - **\$14.3 million, an increase of 31%.**
  - **representing a return on revenue of 26%**
- **After tax profit of \$8.1 million or 5.3 cents per share.**

<b>Key Indicators: Results from Continuing Operations for the year to 30 June</b>	<b>2009 \$A million</b>	<b>2008 \$A million</b>
Total revenue	54.3	39.1
EBITDA	14.3	10.9
Profit before tax	10.9	8.7
Income tax expense	(2.8)	(2.2)
Net profit after tax	8.1	6.5

The results announced today include the impact of the acquisition of the Peace Software Group in October 2008.

In announcing the result, Andrew Hansen said "This year we have delivered on our promise of strategic growth with the acquisition of the Peace Software Group. We have successfully integrated Peace into the Hansen Group and performance is ahead of our expectations.

Notwithstanding the most difficult economic climate in recent memory, we have maintained momentum and been able to deliver a strong operating performance across each business unit and geography.

We remain focused on serving the Energy and Telecommunications industries which continue to under go substantial change. I believe Hansen has the right knowledge, market position, and financial structure to support these market changes. Our pipeline for organic growth through potential project work is very healthy, and we are continuing to pursue strategic growth through selective acquisition. We are well positioned to fund the technology and industry initiatives we are pursuing as our group's financial position remains strong.

I am very positive about the future of our business and I am optimistic of delivering another record operating performance in fiscal 2009/10".

#ends#

### **About Hansen**

Founded in 1971 the Hansen Technologies Group (ASX: HSN) is a leading independent provider of utility billing, customer care, and smart metering solutions worldwide.

Hansen Technologies' unique approach to best-fit solutions leverages our Metering Business Solution, Peace® CIS, and HUB CIS platforms to deliver, and support high-value solutions for clients worldwide. In addition to software solutions for the electricity, gas, water and telecommunications sectors Hansen Technologies also offers hosting and managed services from its purpose built facilities, and supports the Classic Superannuation administration solution.

For further information contact:

Mr Andrew Hansen

Managing Director

Hansen Technologies Limited

(613) 9840 3000

Mr Grant Lister

Chief Financial Officer

Hansen Technologies Limited

(613) 9840 3000